

# Delta Dental PPO™ has your patients covered

Delta Dental serves more than 78 million members nationwide, or 30.5% of the 249 million people estimated to have dental coverage in the U.S. and Puerto Rico.<sup>1</sup> *Keep them coming to you!* 

- PPO is becoming the plan of choice for employers
- Delta Dental PPO provides dental coverage to more than 38,571 groups<sup>1</sup>
- There are 54.7 million Delta Dental PPO enrollees nationwide<sup>1</sup>

## The advantages of Delta Dental PPO

- Gain more insured patients and retain those who switch to PPO
- Exclusive deals for our PPO-participating dentists

## Becoming a Delta Dental PPO Dentist is Simple

If you already participate in Delta Dental Premier<sup>®</sup>: Email an enrollment form to Provider Relations at ProviderRelations@deltadentalva.com, or fax it to 540.491.9709, or mail it to Provider Relations at the address at the bottom of the page.

**If you don't participate with Delta Dental:** Download our participating provider packet here.

#### For questions, contact:

Laurie Cassanese Rhodes 804.916.9295 or Irhodes@deltadentalva.com

Jennifer Markwood 540.525.4216 or jennifer.markwood@deltadentalva.com.

Join the Delta Dental PPO network today to take advantage of the largest patient base of any dental carrier!

#### SAMPLE FEE CALCULATION

	PPO Dentist (Delta Dental pays 80%)	Premier/OON* Dentist (Delta Dental pays 50%)
Fee per filing times number of fillings	\$200 x 8	\$250 x 8
Treatment cost	\$1,600	\$2,000
Delta Dental's payment (after \$50 deductible)	\$1,550 (x 80%)	\$1,950 (x 50%)
Delta Dental pays dentist	\$1,240	\$975
Patient pays	\$360	\$1,025

\*OON - Out-Of-Network

<sup>1</sup>Delta Dental Plans Association, August 2018.